GEOGRAPHIC BREAKDOWN WSMS Auction January 2011

| | Territory | Solicitor |
|----|------------------------------------------------------------------------------|---------------------------|
| 1 | Columbus Ave. from 72 nd to 81 st (South side) and | Kevin Cipollaro |
| | Streets East of Columbus up to CPW | |
| 2 | Columbus Ave. from 81 st (North side) to 96 th and | Kevin Cipollaro |
| | Streets east of Columbus up to CPW | |
| 3 | Amsterdam Ave. from 72 nd to 81 th (South side) and | Alex Jarislowsky & Kevin |
| | Streets east of Amsterdam up to Columbus Ave. | Snow |
| 4 | Amsterdam Ave. from 81 th (North side) to 96 th and | Deb Bailey |
| | Streets east of Amsterdam up to Columbus Ave. | |
| 5 | Broadway from 72 nd to 79 th (South side) and Streets | Nancy Hament |
| | east of Broadway up to Amsterdam Ave. and west up | |
| | to RSD | |
| 6 | Broadway from 79 th (North side) to 86 th (South side) | Nancy Hament |
| | and Streets east of Broadway up to Amsterdam Ave. | |
| | and west up to RSD | |
| 7 | Broadway from 86 th (North side) to 96 th and Streets | Tasha Croskey / Dhalimu |
| | east of Broadway up to Amsterdam Ave. and west up | Robinson |
| | to RSD | |
| 8 | North of 96 th Street | Michael Ryan |
| 9 | UWS, South of 72 nd Street to 59 th St. | Greg Thorne |
| 10 | Madison Ave. and Westward/ South of 59 th Street | Frank Wolf |
| 11 | Upper East Side – Park Ave. and Eastward | Greg Thorne |
| 12 | Other (Midtown, Downtown, etc.) | Steve Bommarito, Jennifer |
| | | Keil, Kate Hartnick |

Our aim is to cover the Upper West Side as well as sections of the Upper East Side Please feel free to digress from your territory in order to solicit vendors with whom you have a special relationship. However, when soliciting outside your assigned territory, please make a point of contacting the solicitor assigned to the area so as not to duplicate solicitations. In addition, feel free to solicit vendors completely outside of the assigned territories (i.e. Downtown) if you feel you have connections worth pursuing.